https://www.magicogroup.com/careers/chemical-engineer/

Chemical Engineer

Hiring organization
Magico Group

Employment Type
Full-time

Job Location
Obour city

Date posted
October 24, 2024

Description

We are looking for an enthusiastic and knowledgeable Chemical Sales Engineer to join our team. In this role, you will be responsible for B2B sales, maintaining daily contact with our customers in the oil and gas sector, and actively working on new tenders. Additionally, you will guide our pest control sales technicians in identifying and reaching out to new customers

Responsibilities

– Build and maintain strong relationships with customers in the oil and gas sector.

– Engage in daily communication to understand client needs and provide tailored solutions.

– Actively pursue new business opportunities and work on tender submissions.

– Collaborate with pest control sales technicians to identify potential clients and expand our customer base.

– Provide technical support and product knowledge to both customers and internal teams.

Qualifications

– Bachelor's degree in Chemical Engineering, Chemistry, or a related field.

– Proven experience in sales, especially within the chemicals or oil and gas sectors.

– Strong understanding of B2B sales processes and customer relationship management.

– Excellent communication and interpersonal skills.

– Ability to work independently and as part of a collaborative team.

Why Join Us?:

– Work with a forward-thinking company at the forefront of the chemicals industry.

– Opportunities for professional growth and development.

– Competitive salary and benefits package.