https://www.magicogroup.com/careers/sales-engineer/

Sales Engineer

Hiring organization
Magico Group

Employment Type
Full-time

Date posted
February 14, 2024

Description

Are you a sales engineer with a background in industrial chemicals and additives? Magico Group Company is seeking a dynamic and driven individual like you to join our team!

As a Sales Engineer at Magico Group, you will play a vital role in our continued growth and success. Your primary responsibility will be to identify and target new potential customers within the industrial chemicals and additives industry. You will utilize your expertise to understand their needs and present our innovative range of products and services as solutions.

Responsibilities

– Identify and research potential customers within the industrial chemicals and additives industry.

– Build and maintain relationships with key decision-makers, understanding their pain points and offering tailored solutions.

– Develop and execute sales strategies to meet or exceed targets.

– Collaborate with the marketing team to create effective promotional materials and campaigns.

– Stay up-to-date with industry trends, competitor activities, and market conditions.

– Provide timely and accurate sales forecasts and reports.

Qualifications

– A bachelor\'s degree in Chemical Engineering or a related field.

– Proven experience as a sales engineer within the industrial chemicals and additives industry.

– Excellent knowledge of chemical products and their applications.

– Strong communication and negotiation skills.

– Self-motivated and target-driven with a passion for sales.

– Ability to work independently and as part of a team.

– Willingness to travel to meet clients and attend industry events.

Join our passionate and innovative team at Magico Group, a leader in the industrial chemicals and additives industry. We offer a competitive salary package, excellent growth opportunities, and a supportive work

environment.

If you are ready to take on this exciting challenge and contribute to our company\'s success, apply now.

Magico Group Company is an equal opportunity employer. We value diversity and encourage individuals from all backgrounds to apply.